



Minnesota Ballpark Authority Board Meeting Minutes – April 12, 2018

Chair Margaret Anderson Kelliher called the board meeting of the Minnesota Ballpark Authority for April 12, 2018 to order at 1:05 p.m. The roll was taken. Commissioners Joan Campbell and Paul Williams were present. Commissioner James Campbell participated by conference call. Commissioner David Ybarra arrived after the roll call.

Commissioner Joan Campbell moved approval of the agenda, seconded by Commissioner Williams and approved unanimously – 3 YEAS, 0 NAYS.

APPROVED

Commissioner Joan Campbell moved approval of the January 11, 2018 meeting minutes seconded by Commissioner Williams and approved unanimously – 3 YEAS, 0 NAYS.

APPROVED

Chair's Report – Chair Margaret Anderson Kelliher had no report.

Executive Director's Report – Executive Director Dan Kenney reported that he has been in contact with the Minneapolis Downtown Council regarding the lack of wayfinding signage to Target Field on Nicollet Mall and they will be addressing those issues. The Downtown Council also asked Mr. Kenney to join a committee that addresses infrastructure, wayfinding and transportation issues in the Downtown area.

Mr. Kenney also reported that the Twins and the MBA have had talks with Hines regarding future developments on the 5th Street side of the ballpark which is now a surface parking lot. Also, spoke with United Properties about the ongoing plans for a hotel and restaurant on the corner of 5th Street and 6th Avenue N. Mr. Kenney also gave a brief synopsis of the letters from the Twins in the meeting packets regarding 2017 Ballpark Maintenance Costs, 2017 Capital Investments at Target Field and Investments in Youth Activities and Amateur sports.

DISCUSSION ITEMS

Target Field Operations Update – Matt Hoy, Senior VP Operations, MN Twins. Mr. Hoy reported that grounds crew and building crew did an exceptional job in getting the building and field ready for Opening Day despite the severe weather and snow in the days leading up to the home opener. Very few operational problems with the building were reported. The biggest project over the winter was the renovation of the new Bat & Barrel and the concourse expansion. The expansion of the concourse made a huge improvement of traffic flow within the area between gates 34 and 29 on Opening Day. Seat cushions and backs in the Delta Club level have all been replaced. The carpet was replaced in the Champion's Club. The wireless intercom system in the building was replaced. The Twins are in the process of putting a new video wall into the press conference room and there were updates to the Twins clubhouse and the Visitor's

clubhouse and their dugouts. The Twins have invested approximately a million dollars in security enhancements include three dogs from the bomb squad, additional officers at the games, upgraded cameras and additional security has been added to evening hours.

Target Field Concessions Update – Pete Spike, General Manager, Delaware North Sportservice. Mr. Spike noted that the opening of the new Bat & Barrel restaurant was a huge success on Opening Day. The new Drafts at 34 Craft Beer concession by Gate 34 was also very successful. There was some discussion regarding season ticket holders making reservations at Bat & Barrel and that the venue is open to the public. Mr. Spike stated that reservations are Pre-game reservations only. Fifteen minutes before the game, tables are open to all. Delaware North Sportservice had two hiring events, one in March and one in April. To help with recruitment Delaware North Sportservice is offering existing employees a \$200 sign up bonus for referrals. They have also reached out to non-profits and other organizations to assist with hiring efforts.

Financial Report – Brenda Juneau, MBA Finance Coordinator. Ms. Juneau reported for the 2017 year-end financial summary. At the end of 2017, the MBA had combined ending fund balances of \$24,469,262. An increase of \$868,000 from the prior year. The increase is a net result of the annual contribution of \$2,190,887 from Hennepin County and the Twins and the capital cost for the new LED field lighting project completed in 2017. The Capital Project Fund has a year-end fund balance of \$7,819,553. Costs from this fund in 2017 includes a reduction to the restricted OCIP (insurance) fund. The General Operating Fund has a 2017 year-end fund balance of \$1,067,832, which is an increase of \$13,272 from 2016 year-end. The MBA Board approves an annual budget for the General Fund that includes an operating grant from Hennepin County. The approved budget for 2017 projected a grant of \$725,000. In November of 2017, there was an anticipated savings in actual expenditures for the year. This savings prompted the MBA to reduce the 2017 grant request to \$660,000.

There being no further business, Chair Anderson Kelliher moved to adjourn. The motion was approved unanimously 4 YEAS, 0 NAYS. The board meeting of the Minnesota Ballpark Authority for April 12, 2018 was adjourned at 2:03 P.M.

Next Meeting: July 12, 2018.