



### Minnesota Ballpark Authority Board Meeting Minutes – April 9, 2015

Chair Margaret Anderson Kelliher called the board meeting of the Minnesota Ballpark Authority for April 9, 2015 to order at 1:00 p.m. The roll was taken. Commissioners Barb Sykora, Paul Williams, and Joan Campbell were present. Commissioner Martin Olav Sabo was absent.

Commissioner Williams moved approval of the agenda, seconded by Commissioner Campbell and approved unanimously – 4 YEAS, 0 NAYS.

**APPROVED**

Commissioner Sykora moved approval of the January 8, 2015 meeting minutes seconded by Commissioner Williams and approved unanimously – 4 YEAS, 0 NAYS.

**APPROVED**

**Chair's Report** – Chair Anderson Kelliher had no report.

**Executive Director's Report** – Executive Director Dan Kenney reported that the Minneapolis City Council approved additional funds for Target Center improvements. The entire building will be rewrapped and the main entrance will shift closer to 6<sup>th</sup> Street. The loading dock area will also undergo improvements and that may impact the configuration of 7<sup>th</sup> Street. Regarding the proposed soccer facility, Hennepin County is not directly involved at this time, but the Minnesota Ballpark Authority has provided the County assistance in reviewing preliminary site plans and other documents associated with the project.

#### **NO ACTION ITEMS**

#### **DISCUSSION ITEMS**

**Target Field Operations Update – Matt Hoy, MN Twins, Senior VP Operations** – Mr. Hoy gave a brief overview of the annual contribution to youth activities and amateur sports as required under the Ballpark Lease Agreement, the Minnesota Twins Affordable Seating Plan for 2015 and gave an update of 2014 project improvements. The Twins are pleased with the way the new bar, Barrio, has turned out. The Skyline Suite remodel is almost complete and will be finished by Opening Day. Target Field fared well this winter. The playing field did fairly well; some areas will need some work, especially where stages were set up last year for the concerts. Nine more trees will be added to the second level under the celebration sign. Suite carpeting is being replaced, the old carpeting was not suitable and the manufacturer is paying for the new installation. On 6<sup>th</sup> Street, Hubert's will no longer have outside seating on the pedestrian walkway. Regarding improvements and enhancements, the Twins are considering replacing the current field lights with LED lights in the future. Security enhancements: the flow of pedestrians into the ballpark continues to improve with the use of metal detectors. The Twins are stressing in game advertising to come early to events and games especially when there are give-a-ways.

**Target Field Concessions Update – Pete Spike, General Manager, Delaware North Sportservice** – Mr. Spike gave an overview of the new food options at Target Field this season. Delaware North is excited about new partnerships for 2015 including Red Cow, Hot Indian, Schwan’s, Darby’s Pub, Dairy Queen and Goose Island Pub. The College Daze Bloody Mary with pizza, sold at Hrbek’s, has been very well received. 35% of beer sales are now for craft beers and Delaware North intends to use more local distilleries like DuNord for Minnesota authentic cocktails. There will be a larger service area for Andrew Zimmern’s popular food items this season. Delaware North is proud to be partnering with Eco Products to provide dishes and cutlery that is sugar based and fully degradable. Currently at 85%, the facility is working towards being a 100% recycle facility.

**MBA Financial Report - Brenda Juneau, MBA Finance Coordinator** – Ms. Juneau stated that the Capital Reserve Fund is growing over \$2M annually for future ballpark improvements. Investments are back to normal, up 1.2% from last year. \$120,000.00 was spent in the Operating Fund in the first quarter and there are not any extraordinary expenses projected for this year.

*There being no further business, Chair Anderson Kelliher moved to adjourn. The motion was approved unanimously - 4 YEAS, 0 NAYS. The board meeting of the Minnesota Ballpark Authority for April 9, 2015 was adjourned at 1:55 P.M.*

**Next Meeting: July 9, 2015 Target Field Tour Theatre**